## **ANDREW MCLACHLAN**

Senior Vice President, Business Development, Africa& Indian Ocean, Carlson Rezidor Hotel Group. A South African national, McLachlan is based at Carlson Rezidor's Africa Area Support Office in Cape Town, South Africa. Andrew is responsible for growing the company's dynamic portfolio of hotels and brands in sub-Saharan Africa and the Indian Ocean Islands. Carlson Rezidor currently has 78 hotels (16,500+ rooms) under operation and development in 29 countries in Africa - under either their upper upscale Radisson Blu brand, upscale lifestyle select Radisson Red brand, upper midscale Park Inn by Radisson brand or the luxury Quorvus Collection brand. Andrew's career in the hotel industry started in 1990 before being formally enrolled in an in-house Hotel Management programme with Protea Hotels. In 1994 he won the Hotel Graduate of the Year Award in South Africa and held various management positions and by 1997 he proudly took over the challenging task of a hotel General Manager at a Protea Hotel in Johannesburg. In 1999, he moved on to the position of Protea Hotels Group Brand Communications Manager and in 2002 set his foot into the development world as Protea Hotels Special Projects Manager. In December 2006, Andrew joined Carlson Rezidor as Director Business Development and was promoted Senior Director and Vice President and then Senior Vice President Business Development in May 2016. He established the group's presence in the region through a dedicated development office in Cape Town and is now spearheading Carlson Rezidor's growth strategies in this important emerging market. In the last two years Carlson Rezidor has opened a new hotel in Africa every 45 days and signed a new hotel deal every 37 days. Today Radisson Blu has the largest pipeline of hotel rooms in Africa according to the study prepared by W-Hospitality. Andrew is married and has two sons.